



## Fortis Review - Compac Industries

Where there is no uncertainty, there is no need for leadership. Well that was not our case. We had uncertainty, but our leadership needed additional assistance with ability and agility. We turned to Fortis and found expertise mated with excellence, all with a heart for small businesses, like ours. Fortis was able to quickly analyze and strategize for us to turnaround our business. While Fortis did not implement the changes and lead the daily charge, they provided the tools and visibility to ensure that their analysis was correct and/or within range, and that updates were delivered in a timely manner, whether daily, weekly, or monthly. Fortis provided our company and team with financial, as well as sales and marketing insights, even helping us to re-brand one of our major product lines. Ben and Evan quickly became part of our team and family. I am grateful that from Day 1, Ben was cautious to not "overstay" their welcome, understanding our business and desire to hold all costs down. Tough work, but again, in a time of uncertainty, we remain grateful for the leadership that Fortis brought to Compac.



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